

Message Text

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ACTION EUR-12

INFO OCT-01 ISO-00 CIAE-00 PM-03 INR-07 L-02 ACDA-10

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FM USMISSION NATO

TO USCINCEUR

INFO CINCUSAFE

SECSTATE WASHDC 814

SECDEF WASHDC

CSAF

US DIV ENG LIVORNO ITALY

USAFE/DER W. RUISLIP ENGLAND

UNCLAS USNATO 1636

E.O. 11652: N/A

TAGS: MARR NATO

SUBJ: US INTENT TO PREFINANCE PHYSICAL PROTECTION WORKS AT NATO
AIRFIELDS

REF: A. USMISSION NATO NOTE INFRA 2008/75, DTD 18 FEB 75

B. USNATO 1115, 281825Z FEB 75

C. AC/4(P)DS/1020, ITEM III.3.A.

D. AC/4-D/2261 (FINAL)

SUMMARY. IN RESPONSE TO REQUEST OF PAYMENTS AND PROGRESS
COMMITTEE FOR NAMES OF FIRMS INTERESTED IN BIDDING ON SUBJECT
WORKS, GERMAN, NETHERLANDS AND UK DELEGATIONS HAVE SUBMITTED
NAMES. NAMES ARE PROVIDED FOR INFORMATION OF ALL CONCERNED.
END SUMMARY.

1. AT ITS MEETING ON 27 FEB 75, THE INFRASTRUCTURE PAYMENTS
AND PROGRESS (P&P) COMMITTEE NOTED THE US INTENT TO PREFINANCE
PHYSICAL PROTECTION WORKS AT SEVEN NATO AIRFIELDS (REF A).
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2. US MISSION REPORTED IN PARA 6 REF B THAT P&P COMMITTEE WAS
UNABLE TO AGREE TO WAIVER OF INTERNATIONAL COMPETITIVE BIDDING
(ICB) RULES FOR WORKS IN ITALY AND TURKEY.

3. MISSION WAS, HOWEVER, ABLE TO OBTAIN AGREEMENT TO USE SO-CALLED ACCELERATED ICB PROCEDURE, WHICH CALLS FOR DELEGATIONS TO FURNISH NAMES OF INTERESTED FIRMS TO HOST NATIONS WITHIN THREE WEEKS (REF C).

4. GERMAN, NETHERLANDS AND UK DELEGATIONS HAVE NOW FURNISHED NAMES OF INTERESTED FIRMS TO ITALIAN AND TURKISH DELEGATIONS. PROCEDURE CALLS FOR THESE NAMES TO BE TRANSMITTED TO RESPECTIVE HOST NATIONA MINISTRIES OF DEFENSE (MOD) AND THEREAFTER TO PROCUREMENT AGENCIES FOR USE IN SOLICITING ACTUAL BIDS. IN THE CASE OF ITALY, MOD SHOULD PASS NAMES TO MEDITERRANEAN DIVISION ENGINEERS, TOGETHER WITH ANY NAMES OF INTERESTED ITALIAN FIRMS FOR WORKS AT AVIANO. IF AND WHEN TURKEY DECIDES TO AGREE TO MEDITERRANEAN DIVISION MANAGING WORKS AT INCIRLIK, THEY WILL PRESUMABLY DO SAME. FOR YOUR INFORMATION, TURKISH DELEGATION REPORTS THAT MATTER OF MED DIV SUPERVISION AT INCIRLIK IS STILL UNDER DISCUSSION AT MOD ANKARA.

5. ALTHOUGH NAMES SHOULD COME TO MED DIV OFFICIALLY THROUGH HOST NATION CHANNELS, NAMES OF FIRMS WHICH DELEGATIONS HAVE PROVIDED ARE LISTED BELOW FOR INFORMATION;

A. FOR INCIRLIK:

(1) GERMANY:

(A) STAHLWERKE ROCHLING-BURBACH GABH
VERKAUF LAGERTECHNIK
6620 VOLKLINGEN/SAAR

(B) NEUERO INDUSTRIEANLAGEN-TECHNIK
4520 MELLE 1
POSTFACH

(C) ING. -BURO RITTERBACH & GLADBACH OHG
5159 KERPEN
INDUSTRIEGEBIET, SIEMENSSTRASSE

(2) UK:

AMEY ROADSTONE CONSTRUCTION LTD.
SUTTON COURTNEY
ABINGDON

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BERKSHIRE

ATTN: MR. R. WILLIAMS

(3) NO NETHERLANDS' FIRMS

B. FOR AVAINO:

(1) GERMANY:

(A) NEUERO INDUSTRIEANLAGEN-TECHNIK
4520 MELLE 1
POSTFACH

(B) ING.-BURO RITTERBACH & GLADBACH OHG
5159 KERPEN
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(2) UK:

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(3) NETHERLANDS:

(A) BAGGERMAATSCHAPPIJ BOS & KALIS B.V.,
ROSMOLENWEG 20
PAPENDRECHT
(B) VERENIGDE HEYMANS BEDRIJVEN B.V.,
GRAAFSEBAAN 13
ROSMALEN

6. GERMAN NOTES INCLUDE COMMENT THAT STAHLWERKE ROCHLING-BURBACH IS INTERESTED ONLY IN QUOTE DEPOT FACILITIES UNQUOTE AND ING. -BURO RITTERBACH & GLADBACH IS INTERESTED ONLY IN AIR CONDITIONING. US MISSION HAS COMMENTED TO GERMAN, ITALIAN AND TURKISH DELEGATIONS THAT IF IT IS CONFIRMED THAT THIS MEANS THESE FIRMS DO NOT WANT TO ACT AS PRIME CONTRACTORS, ITALY AND TURKEY SHOULD NOT INCLUDE THEM ON BIDDERS LIST. THOSE DELEGATIONS WILL CLARIFY THIS MATTER DIRECTLY BETWEEN THEMSELVES, AND POSSIBILITY EXISTS THAT MOD'S MA NOT RETAIN THESE NAMES.

7. SINCE DELEGATIONS HAVE NOW SUBMITTED NAMES OF INTERESTED QUALIFIED FIRMS, PROCUREMENT AGENCIES MUST FOLLOW NORMAL ICB RULES AS SET FORTH IN REF D. IN EVENT ADDRESSEES DO NOT POSSESS COPIES OF REF D, MISSION WILL BE PLEASED TO OBTAIN AND FORWARD SAME UPON REQUEST. BRUCE
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To: USCINCEUR INFO CINCUSAFE
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SECDEF
CSAF
US DIV ENG LIVORNO ITALY

USAFE DER W. RUISLIP ENGLAND

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